



Atlantic Street Capital

Who We Are

- Founded in 2006
- Offices in Greenwich CT, New York NY, & West Palm Beach FL
- Over \$2BN assets under management
- \$577.4mm dedicated fund closed in 2023

Atlantic Street Capital is a private equity firm that invests in lower middle market companies poised for the next level of growth. The firm targets entrepreneurial management partners and fundamentally sound companies that will benefit from capital investment and ASC's value-added strategic and operational support.

Investment Criteria

Transaction Profile

- EBITDA of \$4-25mm for platforms
- Equity commitment of \$20-150mm
- 10%+ operating margins
- HQ in US & Canada
- Board control position

Transaction Structure

- Recapitalizations
- Management Buyouts
- Family Successions
- Corporate Divestitures
- Consolidations

Preferred Characteristics

- Market leadership in niche
- Differentiated product or service
- Scalable business models
- Strong financial profile
- Committed management team focused on accelerating growth
- Strategic alignment with Partner and firm industry/functional experience
- No early stage, start-up, distressed, or turnaround situations

Industry Focus

Consumer / Multi-Unit Retail

- Consumer Services
- Residential Services
- Specialty Retail & Franchisor Concepts
 - Pet, Health & Wellness, Auto Aftermarket
 - Service-Oriented Concepts, Niche Retail
- Subscription Concepts

Healthcare

- Distribution & Outsourced Services
- Healthcare IT
- Revenue Cycle Management
- Clinical Lab & Pathology Testing
- Behavioral Health

Business Services

- Business Process Outsourcing (BPO)
- Tech-enabled Services
- Software / SaaS
- Professional Services
- Industrial Services
- Customer Engagement & Management
- Asset-light Logistics & Distribution
- Facility Services
- Inspection & Testing



Things we don't do

bio-tech, real estate, commodities, industrials, and heavy manufacturing

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For New Business Contact:

Harrison Graham















804-205-8980 • harrison@atlanticstreetcapital.com

Jake Bruder











732-354-6852 • jake@atlanticstreetcapital.com

35 Mason Street, 1st Floor • Greenwich, CT 06830 • 203.428.3158
www.atlanticstreetcapital.com

Current Investments

<div>Current</div> <div></div> <div>Dynamic Campus Austin, TX Investment Year: 2025 IT & Professional Svcs. Seeking add-ons</div>	<div>Current</div> <div></div> <div>CyberGuard Las Vegas, NV Investment Year: 2022 Business Svcs./IT & Professional Svcs. Seeking add-ons</div>	<div>Current</div> <div></div> <div>ACIS Innovative Solutions McKinney, TX Investment Year: 2021 Business Services/Commercial Services Seeking add-ons</div>	<div>Current</div> <div></div> <div>Prestige Medical Imaging Newburgh, NY Investment Year: 2021 Healthcare Seeking add-ons</div>	<div>Current</div> <div></div> <div>Renew Digital Norcross, GA Investment Year: 2021 Healthcare Seeking add-ons</div>
<div>Current</div> <div></div> <div>Anatomy IT White Plains, NY Investment Year: 2020 Technology Services Seeking add-ons</div>	<div>Current</div> <div></div> <div>Tambourine Fort Lauderdale, FL Investment Year: 2020 Business Services/Software Seeking add-ons</div>	<div>Current</div> <div></div> <div>Uniguest Inc. Headquarters: Nashville, TN Investment Year: 2013 & 2020 Business Services Seeking add-ons</div>	<div>Current</div> <div></div> <div>eIVF Headquarters: Dallas, TX Investment Year: 2018 Healthcare, Business Services/Software Seeking add-ons</div>	<div>Current</div> <div></div> <div>BioTouch Headquarters: West Haven, CT Investment Year: 2018 Business Services, Healthcare Seeking add-ons</div>
<div>Current</div> <div></div> <div>Aligned Orthopedic Partners Headquarters: Bethesda, MD Investment Year: 2018 Healthcare Services Seeking add-ons</div>	<div>Current</div> <div></div> <div>Sunrise Transportation Headquarters: Lisle, IL Investment Year: 2018 Business Services Seeking add-ons</div>	<div>Current</div> <div></div> <div>Lori's Gifts Headquarters: Carrollton, TX Investment Year: 2017 Multi-Unit Retail, Healthcare</div>	<div>Current</div> <div></div> <div>GAT Airline Ground Support, Inc. Headquarters: Atlanta, GA Investment Year: 2017 Business Services</div>	

Realized Investments

<div>Realized</div> <div><p>PRESCOTT'S, INC. <i>Surgical Microscope Specialists</i></p></div> <div><p>Prescott's, Inc. Invested: 2019 Sold: 2024 <i>Business Svcs., Specialty Distr., Auto</i> Add-ons Completed: 3</p></div>	<div>Realized</div> <div><p>ALL STAR</p></div> <div><p>All Star Auto Lights Invested: 2019 Sold: 2024 <i>Business Svcs., Specialty Distr., Auto</i> Add-ons Completed: 5</p></div>	<div>Realized</div> <div><p>PINNACLE SERVICE BRANDS LLC</p></div> <div><p>Pinnacle Service Brands, LLC Invested: 2017 Sold: 2024 <i>Multi-Unit Retail</i> Add-ons Completed: 7</p></div>	<div>Realized</div> <div><p>ADVANCING EYECARE</p></div> <div><p>Advancing Eyecare Invested: 2016 Sold: 2022 <i>Healthcare</i> Add-ons Completed: 8</p></div>	<div>Realized</div> <div><p>united VETERINARY CARE</p></div> <div><p>United Veterinary Care Invested: 2019 Sold: 2021 <i>Healthcare Services</i> Add-ons Completed: 10+</p></div>
<div>Realized</div> <div><p>Fleetgistics® THE SAME-DAY LOGISTICS EXPERTS</p></div> <div><p>Fleetgistics Invested: 2008 Sold: 2010 <i>Business Services</i> Add-ons Completed: 2</p></div>	<div>Realized</div> <div><p>A WIRELESS</p></div> <div><p>A Wireless (formerly Z Wireless) Invested: 2011 Sold: 2016 <i>Multi-Unit Retail</i> Add-ons Completed: 13</p></div>	<div>Realized</div> <div><p>ALEX APPAREL GROUP</p></div> <div><p>Alex Apparel Group, Inc. Invested: 2011 Sold: 2019 <i>Consumer</i> Add-ons Completed: 2</p></div>	<div>Realized</div> <div><p>EZE TRUCKING</p></div> <div><p>EZE Trucking, Inc. Invested: 2009 <i>Business Services</i> Add-ons Completed: 3</p></div>	<div>Realized</div> <div><p>JIMMY JOHN'S SANDWICHES</p></div> <div><p>Fast Sandwich, LLC <small>dba Jimmy John's</small> Invested: 2015 Sold: 2020 <i>Multi-Unit Retail</i> Add-ons Completed: 1</p></div>